



The world's local bank

October 2011

The HSBC Group in Canada

Who we are	HSBC Bank Canada is a subsidiary of HSBC Holdings plc, which is headquartered in London, U.K. It is the largest international bank and the seventh largest bank overall in Canada.
Head office	The head office is located at 885 West Georgia Street in Vancouver. Executive offices for Eastern Canada are located at 70 York Street in Toronto.
Management	Samuel Minzberg is Chairman of the Board, Lindsay Gordon is President and Chief Executive Officer, and Sandra Stuart is Chief Operating Officer.
Offices	Over 260 offices, including more than 140 bank branches.
Financial facts* (6 months ending June 30, 2011)	Profit attributable to common shares: \$333 million Customer accounts: \$45.5 billion Return on average common equity: 19.0% Assets: \$81.4 billion * Effective January 1, 2011 the bank prepares its financial statements in accordance with International Financial Reporting Standards (IFRS).
Operating Subsidiaries	<p><i>HSBC Financial Corporation Limited</i> – A company offering consumer loans, mortgages and private-label credit cards through its subsidiaries HSBC Finance Corporation Canada, HSBC Finance Mortgages Inc. and HSBC Retail Services Limited and offering credit and deposit products through Household Trust Company.</p> <p><i>HSBC Global Asset Management (Canada) Limited</i> – An investment fund manager, portfolio manager and exempt market dealer in all Canadian provinces except for Prince Edward Island, and the manager and primary investment advisor for the HSBC Mutual Funds and HSBC Pooled Funds. It offers its services in all Canadian provinces except Prince Edward Island.</p> <p><i>HSBC Insurance Agency (Canada) Inc.</i> – A company offering life and health insurance products to clients in Alberta, British Columbia, Saskatchewan, Ontario, Quebec and Nova Scotia.</p> <p><i>HSBC Investment Funds (Canada) Inc.</i> – A mutual fund dealer and the principal distributor of the HSBC Mutual Funds offering its services in all Canadian provinces except Prince Edward Island.</p> <p><i>HSBC Mortgage Corporation (Canada)</i> – A federally regulated mortgage and loan company offering its services across Canada.</p> <p><i>HSBC Securities (Canada) Inc.</i> – A full service brokerage firm offering its services across the country, including online brokerage services through its division, HSBC InvestDirect. No investment advice is provided or suitability review conducted on accounts held at the HSBC InvestDirect division.</p> <p><i>HSBC Trust Company (Canada)</i> – A federally regulated trust company offering its services across Canada except for Prince Edward Island.</p>
Product range of the HSBC Group in Canada	Full range of commercial financial services including: deposit services, treasury, cash management, electronic banking, asset management, term and operating credits, import and export financing and equipment leasing. Full range of personal banking services including: deposit services, credit cards, personal credit and lending services including mortgages, Internet and telephone banking. Along with a broad array of wealth management services including full service advisory and self-directed investing, wealth planning, trust, estate and insurance services. Consumer finance services including: consumer loans, private-label credit cards, mortgages and credit insurance.
International reach	HSBC Bank Canada is a member of the HSBC Group. With around 7,500 offices in over 80 countries and territories and assets of US\$2,691 billion at 30 June 2011, the HSBC Group is one of the world's largest banking and financial services organizations.
Media contacts	Vancouver (604) 641-2973 (English) Toronto (416) 868-3878 (English) Toronto (416) 868-8282 (French)
Website	hsbc.ca

Key events in the growth of HSBC in Canada

July 1, 1981	Hongkong Bank of Canada [now HSBC Bank Canada] incorporated as a chartered bank under the Bank Act of Canada.
November 27, 1986	Acquired substantially all the assets and liabilities of the Bank of British Columbia. As a result, 41 branches were added in British Columbia and Alberta. Overnight moved from 20th largest to 9th largest bank in Canada.
May 1, 1988	Acquired Midland Bank Canada pursuant to a statutory amalgamation agreement.
November 1, 1989	Acquired Lloyds Bank Canada pursuant to a statutory amalgamation agreement, thereby adding 53 branches across Canada, mostly in Ontario and Quebec.
April 30, 1993	Acquired ANZ Bank Canada consisting of one office in Toronto. Operations were merged with 70 York Street branch.
May 29, 1995	Established Hongkong Bank Discount Trading Inc. [now HSBC InvestDirect, a division of HSBC Securities (Canada) Inc.], a subsidiary offering online direct investing services.
August 1, 1995	Purchased Metropolitan Trust Company of Canada [now HSBC Trust Company (Canada)], with one office in Edmonton.
November 2, 1995	Acquired HSBC James Capel Canada Inc. [now HSBC Securities (Canada) Inc.], a full service stock brokerage firm.
May 3, 1996	Purchased M.K. Wong & Associates Ltd. [now HSBC Global Asset Management (Canada) Limited, formerly known as HSBC Investments (Canada) Limited], a fund management and investment counselling firm.
August 31, 1996	Acquired Barclays Bank of Canada pursuant to a statutory amalgamation agreement.
May 1, 1998	Acquired National Westminster Bank of Canada pursuant to statutory amalgamation agreements.
July 6, 1998	HSBC James Capel Canada Inc. [now HSBC Securities (Canada) Inc.] acquired Moss, Lawson & Co. Limited pursuant to statutory amalgamation agreements.
December 4, 1998	Acquired a minority interest in Northstar Trade Finance Inc., based in Richmond, B.C.
January 1, 1999	HSBC James Capel Canada Inc. [now HSBC Securities (Canada) Inc.] acquired Gordon Capital Corporation pursuant to statutory amalgamation agreements.
June 21, 1999	Hongkong Bank of Canada renamed HSBC Bank Canada, consistent with the HSBC Group's strategy of creating the global brand, HSBC.
December 6, 1999	Acquired Prenor Trust Company of Canada [now HSBC Loan Corporation (Canada)].
April 1, 2000	Acquired Republic National Bank of New York (Canada) pursuant to a statutory amalgamation agreement.
April 1, 2001	Following CCF Canada's amalgamation with Credit Lyonnais Canada, acquired CCF Canada pursuant to a statutory amalgamation agreement.
June 1, 2004	Acquired Intesa Bank Canada pursuant to a statutory amalgamation agreement.
June 2, 2008	HSBC Investments (Canada) Limited renamed HSBC Global Asset Management (Canada) Limited.
November 30, 2008	Acquired HSBC Financial Corporation Limited (formerly Household Financial Corporation Limited).
January 12, 2010	Officially opened Discovery Green, a new state-of-the-art global software development centre in Burnaby BC. The building was awarded the LEED Platinum-CS designation from the US Green Building Council.