

This document contains key information you should know about the Institutional Series of the HSBC Dividend Fund (the “Fund”). You can find more details in the Fund’s simplified prospectus. Ask your representative for a copy, contact HSBC Global Asset Management (Canada) Limited at 1-888-390-3333 and global\_asset\_management@hsbc.ca or visit [www.hsbc.ca/investment-resources](http://www.hsbc.ca/investment-resources).

**Before you invest in any fund, you should consider how it would work with your other investments and your tolerance for risk.**

### Quick facts

<b>Fund code</b>	HKB8504	<b>Fund manager</b>	HSBC Global Asset Management (Canada) Limited
<b>Date series started</b>	August 29, 2005	<b>Portfolio manager</b>	HSBC Global Asset Management (Canada) Limited
<b>Total value of the Fund on October 31, 2018</b>	\$727.0 million	<b>Distributions</b>	Income: quarterly, in March, June and September at month end, and in December near month end Capital gains: annually, in December near month end
<b>Management expense ratio (MER)</b>	0.04%	<b>Minimum investment</b>	—

\* Minimum investment may be another amount determined by HSBC Global Asset Management (Canada) Limited

### What does this Fund invest in?

The Fund invests primarily in a diversified portfolio of Canadian common equities, preferred equities, income trust units, and fixed income securities. When investing in fixed income securities, the Fund will invest primarily in investment grade securities, and when investing in common shares the Fund will invest primarily in high-dividend paying companies. Up to 30% of the Fund may be invested in foreign securities.

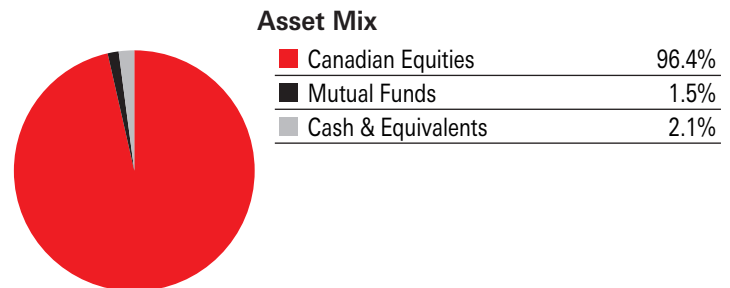
The charts below give you a snapshot of the Fund’s investments on October 31, 2018. The Fund’s investments will change.

#### Top 10 investments on October 31, 2018

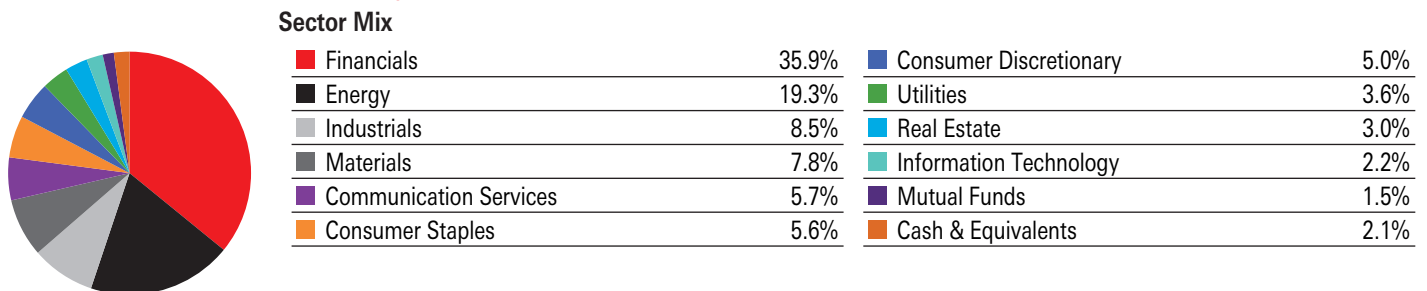
1. Toronto-Dominion Bank	7.08%
2. Royal Bank of Canada	7.04%
3. Canadian National Railway Co.	5.04%
4. Bank of Nova Scotia	4.84%
5. Brookfield Asset Management Inc.	4.02%
6. Enbridge Inc.	3.61%
7. Bank of Montreal	3.56%
8. Suncor Energy Inc.	3.36%
9. Nutrien Ltd.	2.79%
10. Alimentation Couche-Tard Inc., Class B	2.75%
<b>Total percentage of top 10 investments</b>	<b>44.09%</b>

**Total number of investments** 62

#### Investment mix on October 31, 2018



#### Investment mix on October 31, 2018



### How risky is it?

The value of the Fund can go down as well as up. You could lose money.

One way to gauge risk is to look at how much the Fund’s returns change over time. This is called “volatility”.

In general, funds with higher volatility will have returns that change more over time. They typically have a greater chance of losing money and may have a greater chance of higher returns. Funds with lower volatility tend to have returns that change less over time. They typically have lower returns and may have a lower chance of losing money.

### Risk rating

HSBC Global Asset Management (Canada) Limited has rated the volatility of this Fund as **medium**.

This rating is based on how much the Fund’s returns have changed from year to year. It doesn’t tell you how volatile the Fund will be in the future. The rating can change over time. A fund with a low risk rating can still lose money.



For more information about the risk rating and specific risks that can affect the Fund’s returns, see the **What is a mutual fund and what are the risks of investing in a mutual fund?** section of the Fund’s simplified prospectus.

### No guarantees

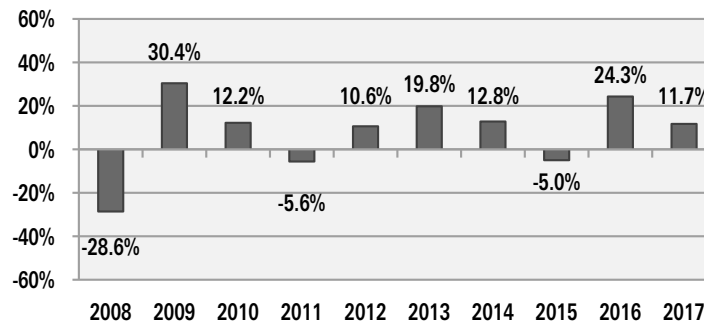
Like most mutual funds, this Fund doesn’t have any guarantees. You may not get back the amount of money you invest.

### How has the Fund performed?

This section tells you how the Institutional Series units of the Fund has performed over the past 10 years. Returns are after expenses have been deducted. These expenses reduce the Fund’s returns.

#### Year-by-year returns

This chart shows how the Institutional Series units of the Fund performed in each of the past 10 calendar years. The Fund dropped in value in 3 of the 10 years. The range of returns and change from year to year can help you assess how risky the Fund has been in the past. It does not tell you how the Fund will perform in the future.



#### Best and worst 3-month returns

This table shows the best and worst returns for the Institutional Series units of the Fund in a 3-month period over the past 10 years. The best and worst 3-month returns could be higher or lower in the future. Consider how much of a loss you could afford to take in a short period of time.

	Return	3 months ending	If you invested \$1,000 at the beginning of the period
<b>Best return</b>	27.9%	May 31, 2009	Your investment would rise to \$1,279.
<b>Worst return</b>	-25.6%	November 30, 2008	Your investment would drop to \$744.

#### Average return

A person who invested \$1,000 in the Institutional Series units of the Fund 10 years ago would have \$2,342 on October 31, 2018. This works out to an annual compound return of 8.9% a year.

### Who is this Fund for?

This Fund might be suitable for investors who:

- want to earn income in the form of dividends
- want to grow capital
- have a medium investment time horizon
- have a medium tolerance for risk

**!** It is not suitable for investors with a low or low to medium tolerance for risk or a short investment time horizon.

### A word about tax

In general, you pay tax on your share of the Fund's taxable earnings and capital gains you realize from redeeming your investment. The amount of tax depends on the tax rates that apply to you, and the type of earnings realized by the Fund (e.g. interest, dividends, capital gains, etc.) and whether or not you hold your investment within a registered retirement savings plan or other registered plan.

Keep in mind that if you hold your investment outside of a registered plan, you will receive a tax slip that shows your share of the Fund's earnings. You must report your share of the taxable earnings in your taxable income, whether you receive them in cash or have them reinvested. In addition, you must calculate your taxable capital gains realized on redemption.

### How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell units of the Institutional Series of the Fund. The fees and expenses — including any commissions — can vary among the series of the fund and among funds. Higher commissions can influence representatives to recommend one investment over another. Ask about other funds and investments that may be suitable for you at a lower cost.

The Fund has different series. The fees and expenses are different for each series. You should ask about other series that may be suitable for you.

#### 1. Sales charges

No sales charges apply to the Institutional Series units of the Fund.

#### 2. Fund expenses

You don't pay these expenses directly. They affect you because they reduce the Fund's return.

As of June 30, 2018, the Fund's expenses were 0.07% of its value. This equals \$0.70 for every \$1,000 invested.

	Annual rate (as a % of the Fund's value)
<b>Management expense ratio (MER)</b> This is the total of the Fund's operating expenses.	0.04%
<b>Trading expense ratio (TER)</b> These are the Fund's trading costs	0.03%
<b>Fund expenses</b>	<b>0.07%</b>

#### 3. More about the trailing commission

HSBC Global Asset Management (Canada) Limited does not pay your representative a trailing commission for the Institutional Series units you own of the Fund.

#### 4. Other fees

You may have to pay other fees when you buy, hold, sell or switch units of the Fund.

Fee	What you pay
<b>Short-term trading fee</b>	Up to 2% of the value of units you sell or switch within 30 days of your most recent purchase of the units, or if you switch among the funds excessively. This fee goes to the Fund.
<b>Management fee</b>	Investment management fees for the Institutional Series units of the Fund are paid directly by you to your representative, not by the Fund. These fees are negotiated between you and your representative and will not exceed the fee for Investor Series units, which is 1.75%.

### What if I change my mind?

Under securities law in some provinces and territories, you have the right to:

- withdraw from an agreement to buy mutual fund units within two business days after you receive a simplified prospectus or Fund Facts document, or
- cancel your purchase within 48 hours after you receive confirmation of the purchase.

In some provinces and territories, you also have the right to cancel a purchase, or in some jurisdictions, claim damages, if the simplified prospectus, annual information form, Fund Facts document or financial statements contain a misrepresentation. You must act within the time limit set by the securities law in your province or territory. For more information, see the securities law of your province or territory or ask a lawyer.

### For more information

Contact HSBC Global Asset Management (Canada) Limited or your representative for a copy of the Fund's simplified prospectus and other disclosure documents. These documents and the Fund Facts make up the Fund's legal documents.

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To learn more about investing in mutual funds, see the brochure **Understanding mutual funds**, which is available on the website of the Canadian Securities Administrators at [www.securities-administrators.ca](http://www.securities-administrators.ca).