

## HSBC Small Business – Fusion2022 Line of Credit and Term Loan Offers

HSBC Small Business is here to help your business thrive and grow with incredible low interest term loan offers!

For a limited time, we're offering qualified applicants two Offers:

- **Line of Credit Offer:** A special introductory variable rate with an annual interest rate as low as 5.20% (based on a Prime Rate of 5.95%, minus 0.75%) \* for the first two years\*\*
- **Term Loan Offer:** A special introductory annual interest rate below Prime\* for the first two years\*\*

Maximum term on the loan is 5 years.

**New and existing HSBC Small Business customers** can:

- [Apply online](#) with our easy to use eCredit online application using promo code "**Fusion2022**".
- Call our Small Business Contact Centre at 1-877-955-HSBC (4722) or
- [Book an appointment](#) to talk to a Small Business Relationship Manager.

Some of the capitalized terms that we use above are defined below in the Definitions section.

### Other offer details

- A setup fee of 1% of the loan/line of credit amount is required on all approved and funded loans.
- A monthly fee of \$20 will apply for the line of credit facility.
- For all credit applications, you must be or become a HSBC Canada Small Business customer and must meet conditions of the applicable offer as well as credit eligibility to receive the credit facility.

Please refer to the attached Terms and Conditions below for details of each offer.

\* All applications, rates and credit amounts are subject to approved credit. Some credit applications may not qualify for these low interest offers but may still qualify for a credit offer.

\*\* Following the initial introductory low variable rate for the first two years, as applicable, standard variable rates will apply. The maximum term length is five years.

## HSBC Small Business – Fusion2022 Line of Credit and Term Loan Offers

### Terms and Conditions

**Effective: From October 3 until December 30, 2022**

#### 1. Definitions:

When used in these Terms and Conditions, the definitions set out below mean the following:

- **“HSBC”** means HSBC Bank Canada.
- **“Existing HSBC Small Business Customer”** means a customer who has previously opened an HSBC Small Business account in the past and may have one or more products with HSBC Small Business at the time of qualifying for the offer.
- **“New HSBC Small Business Customer”** means a sole proprietorship, partnership or corporation that meets the eligibility requirements for HSBC Small Business banking and has opened a **“Small Business Chequing Account”**. Please refer to [HSBC Small Business Guide to Fees and Service Charges](#) available in branches and at [hsbc.ca/smallbusiness](https://www.hsbc.ca/smallbusiness).
- **“Offer”** means the Small Business line of credit and loan offer described in this document.
- **“Offer Period”** means October 3 until December 30, 2022.
- **“Prime Rate”** means the annual variable interest rate that HSBC publishes from time to time as a reference for determining interest rates HSBC charges on Canadian dollar commercial credit facilities in Canada. The Prime Rate referred to in this document is the Prime Rate as of October 27, 2022 and is subject to change. The current Prime Rate can be found at any HSBC branch or HSBC.ca.
- **“Small Business Chequing Account”** means one of the following products in Canadian currency: HSBC Start Chequing, HSBC Smart Chequing or HSBC Unlimited Small Business Chequing account. For full details regarding fees which may apply, please refer to the [HSBC Small Business Guide to Fees and Service Charges](#) available in branches and at [hsbc.ca/smallbusiness](https://www.hsbc.ca/smallbusiness).

## 2. Becoming an HSBC Canada Small Business Customer

New to HSBC Small Business customers must:

- Qualify as an HSBC Small Business Customer, meaning your business must be a sole proprietorship, partnership or corporation domiciled in Canada with an annual gross revenue below CAD \$5 million. Your business must be an operating company or other entity (not a holding company). Other requirements may apply;
- Open a Small Business Chequing Account. The account opening is subject to the standard HSBC account opening process and approval;
- Comply with all terms and conditions for products you open with HSBC; and
- If your business is a corporation or partnership, ensure that all individual beneficial owners of the corporation or partnership that holds the Small Business Chequing Account are of the age of majority in their province of residence.

## 3. Small Business Fusion2022 Line of Credit and Term Loan Offers – Conditions for Eligibility

To be eligible to receive the Small Business Line of Credit and/or Term Loan Offer, you must:

- Be either a New or Existing HSBC Small Business Customer;
- Comply with all terms and conditions for products you open with HSBC;
- If your business is a corporation or partnership, ensure that all individual beneficial owners of the corporation or partnership that holds the Small Business Chequing Account are of the age of majority in their province of residence; and

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- Applications will be assessed subject to standard credit approval criteria, and be approved.

#### 4. Basic terms of the Loan and Line of Credit

- The **HSBC Small Business Fusion2022 Line of Credit and Term Loan Offers** with variable interest rate below Prime Rate for the first two years of the term on qualified credit and may be combined with any similar offers being run by HSBC during the duration of this offer.
- **Maximum term of loan is 5 years.** The introductory interest rate will only apply during the first two years of the line of credit or loan term. After the first two years of the term, as applicable, a standard interest rate will apply. The interest rate (the percentage above or below Prime Rate) will be set out in the Small Business Credit Agreement.
- Unsecured line of credit and term loan will be available up to \$250,000 and \$350,000 CAD respectively on approved credit.
- Line of credit or loan secured by real estate at HSBC are available up to \$0.5MM and \$1.25M CAD respectively on approved credit.
- Some credit applications may not qualify for the low interest offer but may still qualify for a standard credit offer.
- Customers may apply for more than one Small Business **Fusion2022 Line of Credit or Loan Offer**.
- A setup fee of 1% of the loan amount is required on all approved and funded line of credit or loan.
- All loan payments for this offer will be set up as fixed principal plus accrued interest.
- Line of Credit for this offer will only require interest only payment until the end of the term.
- Applications must be submitted to HSBC, and approved by HSBC, by no later than **December 30, 2022**. Unless otherwise agreed by HSBC, all line of credit and/or loans must be funded within 60 days of approval.

#### 6. Other Terms and Conditions

- For details on HSBC Small Business Account fees and charges please refer to [HSBC Small Business Guide to Fees and Service Charges](#) available at any HSBC Bank Canada branch or online at [hsbc.ca/smallbusiness](https://www.hsbc.ca/smallbusiness).

#### 7. Taxes

There may be tax implications associated with the Offers and any repayment of the Offers. HSBC does not provide tax advice. If you require tax advice in connection with the Offers or other use of HSBC products or services, please contact your personal tax advisor.

#### 8. Exclusions

Small businesses that include an HSBC employee as an individual beneficial owner are not eligible for the Offers.

#### 9. Amendments

These terms and conditions may be amended, extended or cancelled at the discretion of HSBC at any time without prior notice.

## **10. Right to Terminate**

HSBC reserves the right to change any and all terms and conditions at any time without prior notice and to refuse or terminate any individual's participation in this Offer.